



Ben Willis

VWV

Ben is a commercial property lawyer with over 20 years experience of working with both mainstream commercial clients and those operating in specialist sectors. He is head of the healthcare team and has particular expertise in the ownership, development and funding of healthcare property. GP surgery development is an acknowledged specialism and Ben has been involved in over 95 such developments.

Ben takes time to understand the healthcare sector and to establish a strong rapport with clients. This brings a wider perspective to the commercial issues faced by clients and consistently proves to be important in giving the best advice to suit the circumstances. He leads a team of specialist lawyers and established links with Banks and other professionals to complete a strong collaborative approach.

Ben is a member of the Primary Care Premises Forum.

He organises regular healthcare conferences for healthcare clients and has written numerous articles and speaks regularly on the subject of primary care property.



Ben Willis

Partner

0117 314 5394

bwillis@vwv.co.uk

What others say...

Chambers & Partners and Legal 500 both recommend Ben as a key individual and he is recognised for his healthcare property expertise. Legal 500 also recognise Ben as *"delightful to work with, balancing expertise, conscientiousness, realism and good humour"*.

Clients rate him to be *"consistently helpful and extremely knowledgeable and always responds quickly"* and recognise the healthcare team for its *"professional, fair and straightforward approach"*.



Dr Jacob Lee

One Care Ltd

Dr Jacob Lee is a GP partner at Horfield Health Centre in Bristol and Medical Director of One Care, the pan-BNSSG GP Federation.

He went to medical school at Southampton University and qualified in 2005.

He is interested in system working and at scale general practice and his specialist clinical areas are Ear Nose and Throat conditions.

In his spare time Jake enjoys sailing and spending time with his three children.



Dr Jacob Lee
GP and Medical Director
One Care Ltd



Colin Stears

The Lewisham Care Partnership

Colin Stears has worked in the NHS for over 40 years doing everything from a theatres and mortuary porter when a student to Managing Partner of a Super Partnership of 60k patients with 22 clinical partners. He is a qualified accountant and has held a range of senior posts at both commissioning and provider organisations, he has also worked in the voluntary sector as Financial Controller of St Joseph's Hospice in Hackney the largest and second oldest in the country.

In addition to his current Managing Partner duties, he is GP IT lead for Lewisham CCG and sits on the STP IT contract board. He is a director of One Health Lewisham the GP Federation and Managing Director of the CEPN Training Hub.

Colin has been an elected Councillor of the London Borough of Sutton and from 2006 -2018 he was the Cabinet Member for Adult Social Services, Health and Public Health (from 2013).

He is the current chair of the Councils Scrutiny committee with statutory responsibility to scrutinise Health Organisations within the Borough. He also chairs the SW London and Surrey scrutiny committee looking into the proposed reorganisation of acute secondary care services across Sutton, Merton and Epsom.



Colin Stears
Managing Partner
**The Lewisham Care
Partnership**



Rachel Beverley- Stevenson One Medical Group

Rachel Beverley-Stevenson is a service driven Chief Executive with specific knowledge of, and passion for, the primary care sector.

Having co-founded two successful healthcare businesses recently brought together under the OneMedicalGroup umbrella, Rachel has led OneMedicalGroup into a substantial business and a leading player in the provision of healthcare, facilities and services, with a multi-million pound property portfolio.

Rachel is an active supporter of various healthcare charities, as the Chair for the Leeds and Harrogate branch of Wellbeing of Women, a national charity improving the lives and health of women and children, and as a Trustee of the William Merritt Disabled Living Centre, Leeds which provides impartial information, advice and assessment on equipment and practical aspects of daily living for disabled people of all ages, their carers, professionals and older people.



**Rachel Beverley-
Stevenson**

Group Chief Executive
One Medical Group



Caroline Richardson One Medical Group

Caroline Richardson is Learning and Development Director at OneWorkforce. Caroline is an experienced leader with operational and HR management experience having worked across a number of industries including retail and healthcare.

Her passion lies in empowering those around her through coaching, training and mentoring to achieve their full potential. Caroline is an accredited ILM (Institute of Leadership and Management) Trainer (Advanced PTT certificate) and facilitates courses to new and established healthcare workers across the country with a fresh, energetic and enthusiastic approach. Working alongside the OneMedicalGroup Human Resources team, Caroline understands the operational challenges that healthcare providers face every day and has designed courses to help practices and providers to deliver efficient and effective services that meet patient and client need



Caroline Richardson
Learning and
Development Director
One Medical Group



Oliver Pool Partner

Oliver is a commercial and partnerships specialist who spends almost all his time advising GP practices. He can help with all aspects of the partnership relationship, from putting in place your GP partnership deed, to advising you on its terms, to dealing with disputes between partners. He also advises on joint venture arrangements between practices, federations, co-operatives, clusters and has dealt with over 100 mergers of GP practices, and has done a lot of work on the "decentralised" or super partnership model of GP mergers. Oliver can also advise on the terms of NHS contracts. Oliver has been acting for GPs practices for over 12 years and has been involved in drawing up or amending over 250 GP partnership deeds.

Like all of the VWV Primary Healthcare team, Oliver keeps up to date with the GP profession and is an avid reader of GP trade mags such as Pulse and GP News. Oliver keeps abreast of developments in the sector and writes and lectures frequently on legal issues affecting doctors and dentists.

Oliver is the only solicitor sitting on the healthcare committee of the Institute of Chartered Accountants. Oliver is a keen rugby player and plays for Old Bristolians RFC.

Oliver has co-written Hot Topics in Financial and Legal Matters for General Practice, an easy-to-read book for GPs and practice managers on financial, accounting and legal matters.



Oliver Pool

Partner

0117 314 5429

opool@vww.co.uk

What others say...

"An expert in advising GPs on a wide range of matters, including partnership deeds, joint ventures between practices and partner disputes."

- Chambers and Partners UK

"A pleasure to work with."

- Legal 500 (quotes clients)

"Oliver Pool is very committed, always accessible and makes a difficult situation better and manageable and is steering us through very effectively. He is definitely on our Christmas card list this year."

- Kate Francis, Air Balloon Surgery



Mark Jarvis

Partner

Mark is a specialist commercial and healthcare lawyer who advises on a range of commercial, corporate, procurement and general contracting areas for both NHS and private sector clients and has a particular specialism in primary care contracting and commissioning.

Mark has been working with GP practices and provider organisations for over 13 years and in addition to developing partnership deeds, Mark specialises in primary care at scale focusing on:

- primary care networks
- mergers and acquisitions
- GP federating - formal and informal collaborations
- incorporation of GP practices
- new models of care - collaborations with NHS and foundation trusts, private providers, alliance contracting and lead/prime provider models

As a regulatory specialist, Mark has drafted several iterations of the national primary medical service contracts (GMS, PMS and APMS) and developed the APMS compliant schedule for the NHS Standard Contract. He has also developed a number of variants, including contracts for extended access and enhanced service schemes. Mark also developed one of the first vanguard MCPs in South England involving an NHS Foundation Trust working in collaboration with GP practices.

Mark has also built a reputation as a specialist dental solicitor with expertise in the acquisition and sale of dental practices advising a range of dental care professionals, dental corporations and LDC's on various contractual and commercial issues.

Mark regularly produces articles and delivers seminars and workshops on legal issues within the healthcare sector.



Mark Jarvis

Partner

020 7665 0880

mjarvis@vww.co.uk



Shirley Whittle

Lentells

Shirley Whittle qualified as a Certified Accountant in 1999, and joined Lentells as a Director in 2018. Shirley is a member of the ICAEW Healthcare committee.

She has over 20 years experience of looking after medical clients and her portfolio has included GP practices, Locums and Hospital Consultants. In recent times, Shirley has provided advice and support on practice mergers.

She believes in working closely with her clients to support their goals, and to assist them in demystifying the jargon of accountancy.



Shirley Whittle
Director
Lentells



Edward Paull

Lentells

Edward Paull qualified as a Certified Accountant in 2004, and has been acting for medical clients for numerous years.

His client portfolio includes GP medical practices, locums, consultants, and other healthcare professionals, as well as several limited companies.

Ed specialises in GP medical practices providing necessary strategic advice, support, and technical knowledge on a range of issues including the GMS contract, practice property issues, NHS superannuation, and personal taxation.



Edward Paull
Director
Lentells



Dr Richard More

Xytal Ltd

Richard was appointed GP principle in Yeovil in 1991. He has had a lifelong interest in the organisation and delivery of healthcare. In 2006 he set up Xytal Health Management which has supported over 650 practices to:

- Work productively
- Reduce Stress
- Work across organisation boundaries at scale

He was a member of Somerset LMC from 2004 – 2010. In 2016 he moved on from Hendford Lodge Medical Practice where he had been Managing partner to develop Xytal. However, he has been tempted back to practice at Ryalls Park in Yeovil as Partnership Chairman. He also chairs Xytek, a software development company and Fingo, a digital marketing agency.



Dr Richard More
Co-founder
Xytal Ltd



Paul Morrissey

Xytal Ltd

Paul has been a Xytal Consultant since 2018 working with GP practices on the PGP Quick Start program. Paul is also a Finance Director, Negotiation coach and Marketing Sourcing expert with a passion for transforming the commercial performance efficiency of marketing agencies. Proven ability to build and deliver programs that improve profit and the day to day commercial management of organisations.

Career

- Consultant, Xytal Health Management
- Managing Director, Agency Acumen
- Interim Finance Director, Unlimited Group, Gravity Road..
- Group Finance & Commercial Director, Frontera Group
- Sourcing Director, Johnson & Johnson



Paul Morrissey
Finance Director /
Procurement / Trainer
Xytal Ltd



Matthew Isom

Dispensing Doctors' Association Limited

Matthew Isom joined the Dispensing Doctors' Association in September 2012 from the British Medical Association's (BMA) NHS Primary Care Division, where he was responsible for policy and negotiations for dispensing doctors for twelve years.

A history post-graduate, with a keen interest in politics and government, Matthew was part of the team which negotiated the contractual framework for the GMS GP contract, introduced from April 2004. He has also held the brief for GP Information Technology, negotiating the GP Systems of Choice (GPSoC) contract in England, navigating the introduction of Choose and Book, the Summary Care Record (SCR), the Electronic Prescription Service (EPS) and practice profiles on the NHS Choices website.

During 2011, he led the team working directly with the then General Practitioners' Committee (GPC) Chairman, Dr Laurence Buckman, and his team during the negotiations on the 2012/13 GMS contract.

The DDA benefits from Matthew's past medico-political career with Londonwide Local Medical Committees (LMCs) and the GPC/BMA across the four nations of the UK, including four years as Secretary to the Annual Conference of Representatives of LMCs.



Matthew Isom
Chief Executive
**Dispensing Doctors'
Association Limited**



Jamie Hayes

Executive Coach & Speaker

Jamie Hayes is a pharmacist, executive coach and speaker. He is currently a Director at the Welsh Medicines Resource Centre and the All Wales Therapeutics and Toxicology Centre. He is an Honorary Senior Lecturer at both the School of Medicine and the School of Pharmacy and Pharmaceutical Science in Cardiff University. He is an experienced medical educator, with interests in patient and medicines safety, behavioural change, decision making and influencing skills.

Jamie has had a close relationship with primary care for over twenty years. In 1997 he became one of the first clinical pharmacists in general practice. He was a clinical author and training advisor for the National Prescribing Centre, Liverpool, where he developed and delivered training for pharmaceutical and prescribing advisors, medical advisors and general practitioners.

Jamie qualified as an executive coach in 2016 and has subsequently established a thriving coaching practice, coaching clients across public and private sectors, frequently delivering workshops, seminars and keynotes to audiences across the UK.



Jamie Hayes
Executive Coach & Speaker
Jamie Hayes
