

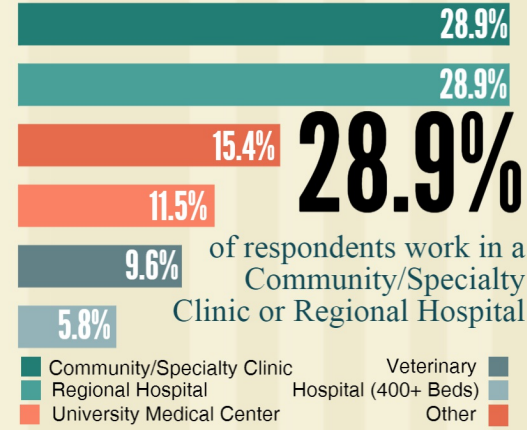
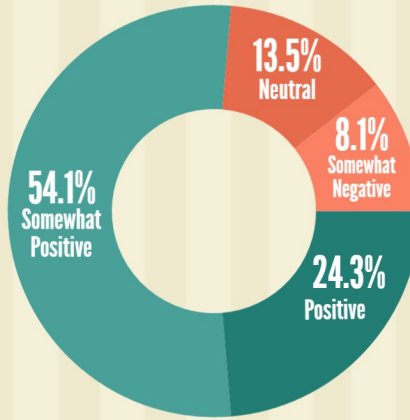
# REFURBISHED MEDICAL EQUIPMENT SURVEY RESULTS 2017

Respondents were given a survey asking questions about their experience with used and refurbished medical equipment

## About the Respondents

**92%**

of respondents had neutral-to-positive experiences with used/refurbished equipment

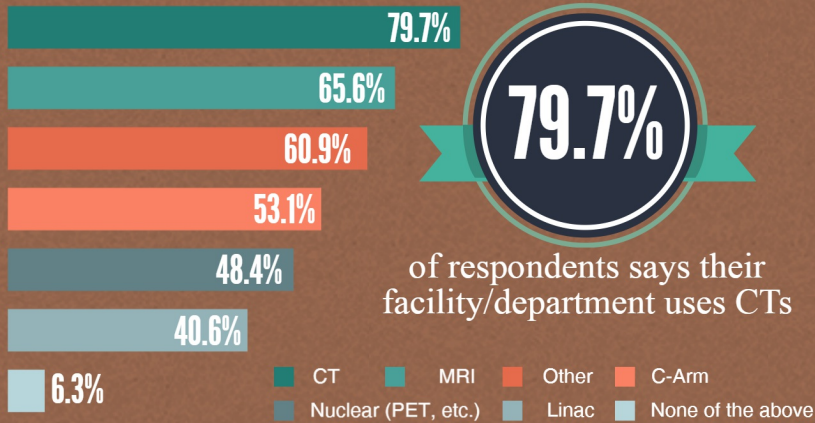


**28.9%**

of respondents work in a Community/Specialty Clinic or Regional Hospital

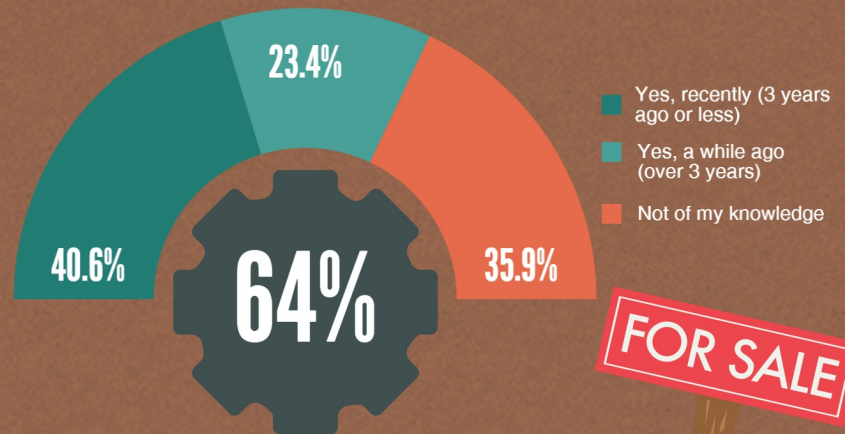
## About the equipment:

Facilities/departments utilize a variety of equipment modalities.



**79.7%**

of respondents says their facility/department uses CTs

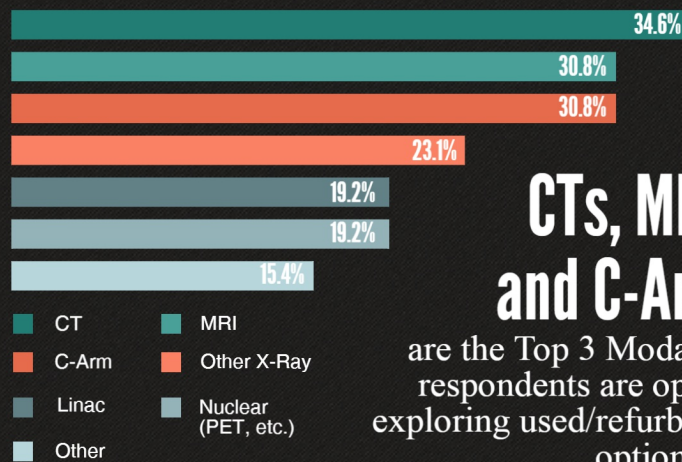
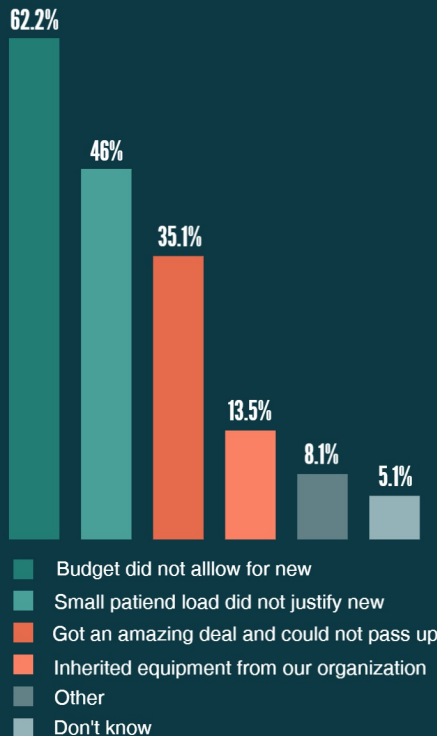


**64%**

of respondents said their facility/department has purchased used/refurbished equipment in the past.



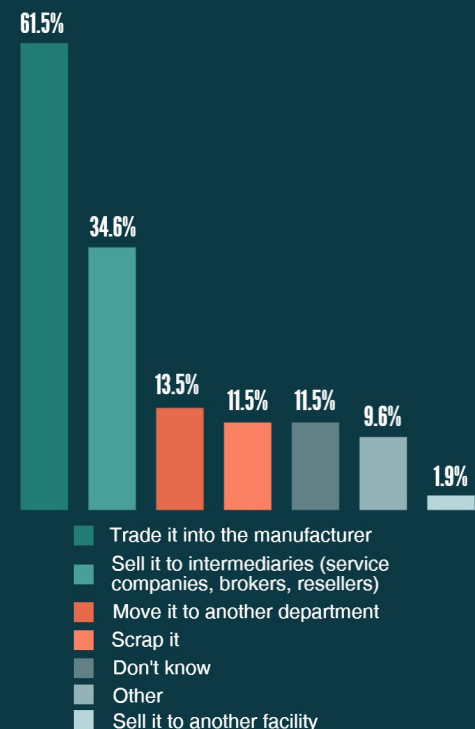
The #1 reason for purchasing a used/refurbished machine is because the budget did not allow for a new machine.



## CTs, MRIs, and C-Arms

are the Top 3 Modalities respondents are open to exploring used/refurbished options for.

In regards to equipment removal, 6 out of 10 respondents trade their equipment to the OEM.



## Over 50% of respondents

are likely to purchase at least one used/refurbished systems in the next one to two years.

