

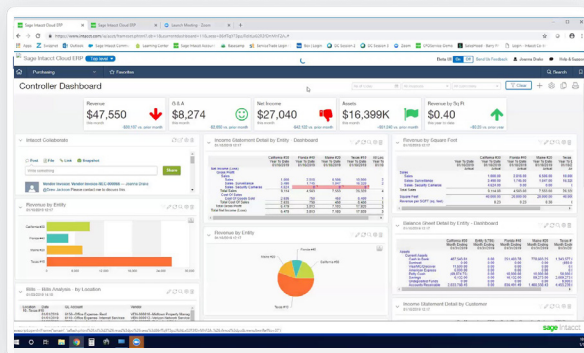
THE DEFINITIVE COMPARISON GUIDE Sage Intacct vs. Sage 100

INTRODUCTION

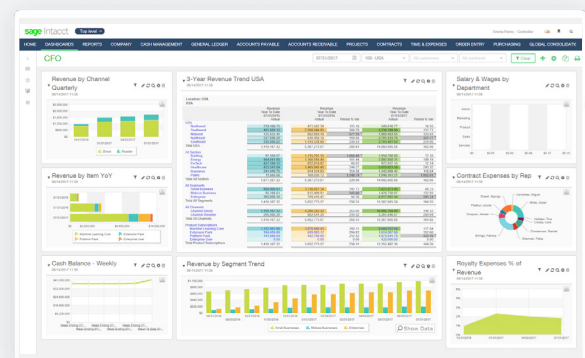
We get it...choosing the right financial software for your business is HARD. With so many options available, it's important to understand what your business needs, challenges, and goals are to gain a better understanding of what features are vital to your success.

When it comes to Sage Intacct and Sage 100, they both offer a wide array of options to meet various business needs. It can also be a bit confusing since both offerings are from the same company! We took the time to condense that information down into a definitive guide to help make your decision-making process a bit easier.

sage Intacct



sage 100



THE USE CASE MATTERS!

The decision to go with one platform over the other comes down to your specific needs. For example, if you are a manufacturing company looking for job costing features or an inventory-heavy organization wanting more robust accounting capabilities then Sage 100 might be right choice for you! Sage Intacct, however, was designed with white collar organizations like nonprofits and healthcare in mind that need more features than just one system of records management. Ultimately, it's important to assess your needs before making a purchase decision!

FEATURES/FUNCTIONALITY

sage Intacct

sage 100

Starting Price	\$8,580/user/year	\$857/user/year
Minimum Licenses	1 user	1 user
Deployment	Cloud / SaaS	Cloud / SaaS, On-Prem, Private Cloud Hosting
Data Storage Type	Multi-Tenant	Multi-Tenant
Data Storage Amount	Starting at 15 GB per user	Based on user need
General Ledger	✓	✓
Accounts Payable	✓	✓
1099 Preparation	✓	✓
Approval Process Control	✓	\$
Duplicate Payment Alert	✓	✓
Fraud Detection	✓	X
Invoice Processing	✓	✓
Recurring Payments	✓	X
Accounts Receivable	✓	✓
ACH Payment Processing	✓	✓
Billing & Invoicing	✓	✓
Customizable Invoices	✓	\$
Workflow Automation	✓	✓
Multi-Currency	✓	✓

FEATURES/FUNCTIONALITY	Sage Intacct	Sage 100
Multi-Entity Capabilities	✓	✓
Mobile Payments	✓	\$
Recurring/Subscription Billing	✓	X
Collections Management	✓	X
Online Payment Processing	✓	✓
Business Intelligence & Insights Tools	✓	✓
Ecommerce Interface	\$ (Third-Party)	\$ (Third-Party)
Document Management	✓	X
Payroll	X	✓
Fixed Assets Management	✓	\$
Client Portal	✓	X
Built-In CRM Integration	✓* Extra cost for SFDC integration	✓* (Sage100c comes with 1 free seat of Sage CRM)
Training	In person, Online, Online Content	In person, Online* (Reseller Managed)
Customer Support	Online and 24/7 Live Rep	\$* (Reseller Managed)



G2 RATINGS (Ratings are on a scale of 1 to 10, with 10 being the best)

	Sage Intacct	Sage 100
Ease of use	8.5	7.8
Ease of setup	7.4	7.1
Ease of administration	8.3	7.9
Quality of support	7.9	7.3
Ease of doing business with	8.4	7.5
Product direction (% positive)	8.9	6.2

Source: G2

END-USER PERSPECTIVES

Sage Intacct



"Overall, Sage Intacct offers massive capability and is great for organizations who have outgrown smaller systems or who need greater customization."

Source: Capterra

Sage 100



"Once we integrated Sage 100 with our other systems and improved the processes, we grew from 20 buildings to 41 operating buildings with 3 more under development. The return on investment was exponential."

Source: Sage

CONCLUSION

So, what's the verdict? Ultimately, it depends on your business objectives and budget.

If all this info is getting too tough to comb through, feel free to reach out for a chat! We'd be more than happy to discuss your unique needs, challenges, and business goals. **Connect with us today!**

LET'S CHAT!