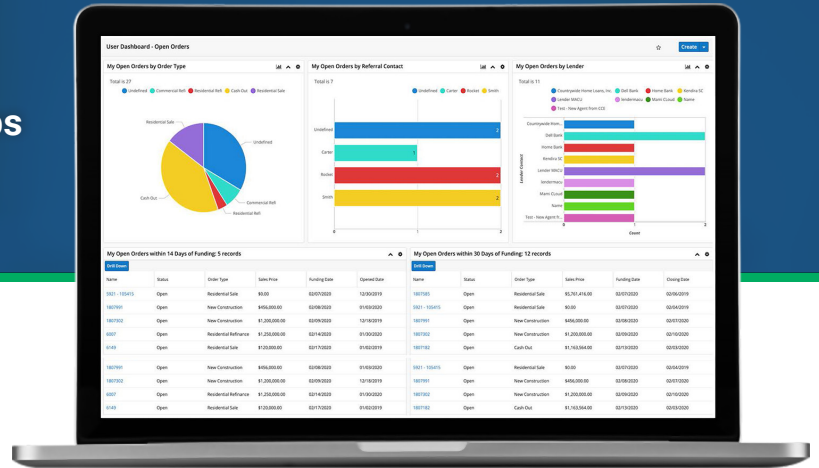


# CRM for the Land Title Industry

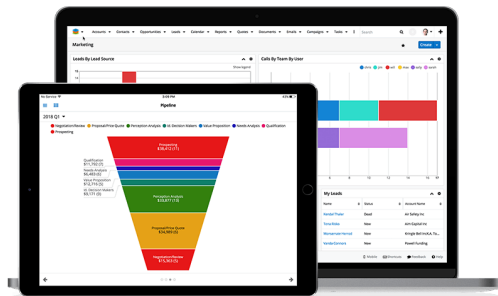
Our Land Title CRM Solution helps you manage Orders and Relationships by putting RamQuest data at your fingertips with one easy-to-use package.





## Meet Land Title CRM

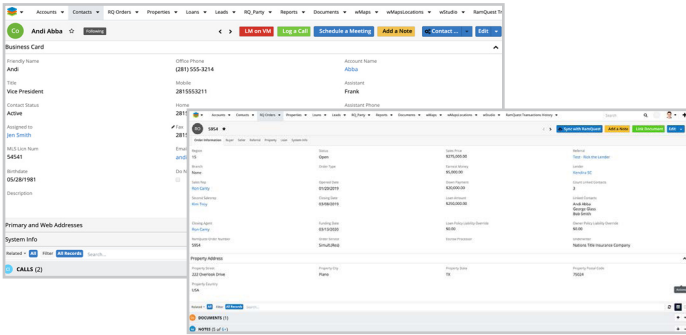
- Land Title CRM is tightly integrated with RamQuest data
- Centralized information on Orders, Referral Sources and other Party's involved in Title Transactions
- Easy to Understand and Use with minimal training
- Speedy macro buttons to get things done quickly while in the field
- Desktop and Mobile access to CRM and RamQuest Info
- Offline Mobile access when there is no Internet Connection



## The Value of CRM

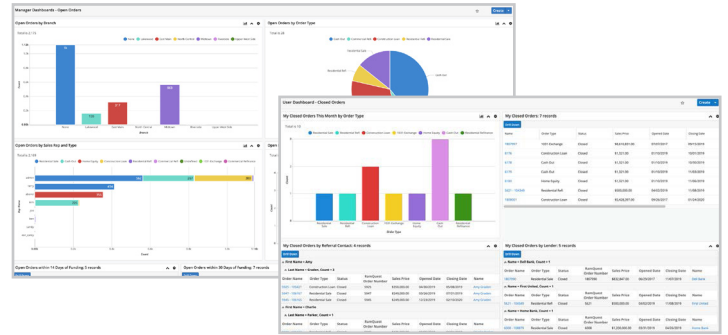
All the tools you need to create a great customer experience, fulfill expectations and not drop the ball on relationships.

- Keep a central information source about the companies and people you work with
- Keep a shared log of all the interactions you have had
- Keep track of issues and opportunities
- Use it to systematize your organizations 'secret sauce'



### Use CRM and RamQuest Together to Grow Your Business

- Provide the entire team with 360-degree views into relationship Profiles, History, and Notes
- Use automated Analytics to Prioritize time with the right Parties
- Bring your RamQuest data with you when working out of the office
- Built-in reporting of top Referral Sources, Who is trending up, and Who is trending down
- Automated Notifications of key events

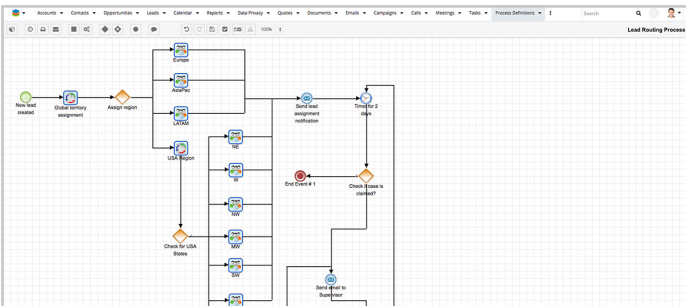


### Dashboards & Reports

The dashboard reporting in our Land Title CRM Solution allows you to see the big picture as well as granular details from both RamQuest and CRM in one location.

Example RamQuest Reports Include:

- Management Dashboards grouped by Open & Closed Orders
- Top Referral Sources by Account and Contact
- Orders by Branch, Type or Rep
- My Open Orders within 14 Days of Funding
- My Top Referral Sources by Account and Contact



### Automated Workflows

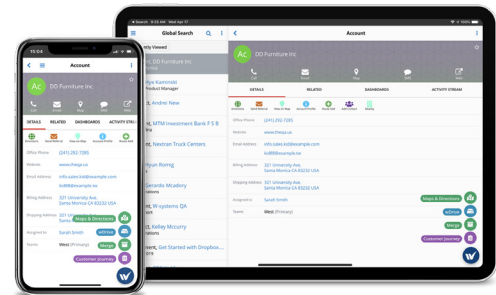
Automated Workflows are actions, or a series of actions that are executed automatically when a predefined condition occurs.

### Notifications

- New File is Opened in RamQuest
- Closing Date is Scheduled
- File is Closed in RamQuest
- Closing is Overdue

### On-Screen Alerts

- Green when Contact or Company is Steady or Growing
- Red when Contact or Company is in Decline



### Works Where Your Relationships Are

Access the solution and all integrated RamQuest data

- From your PC or Mac internet browser
- From your phone using an Apple or Google app
- From an iPad or Android Tablet Device

Internet not required when remote

- Offline data synchronization to your phone or tablet